

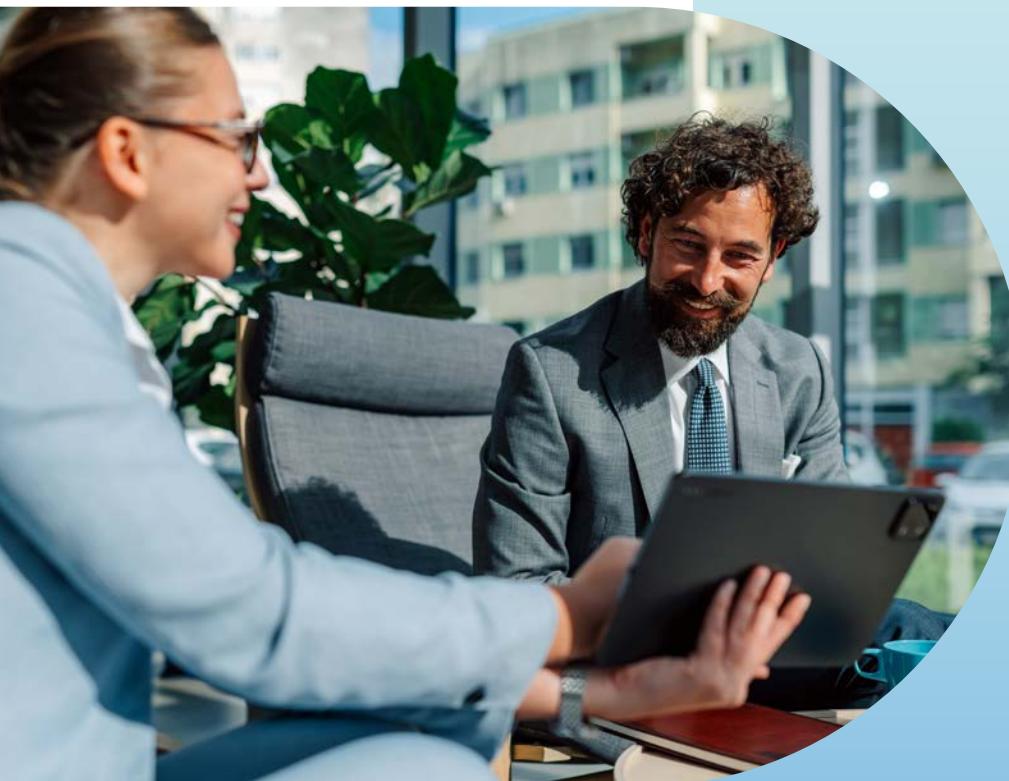
BUILT FOR INDEPENDENT BROKER-DEALERS

Compliance-Ready.  
Advisor-Approved.

Pre-approved templates,  
permission-based access, and  
advanced tech for confident,  
compliant operations.



<b>Black Diamond for Broker-Dealers</b>	3
<b>Key Capabilities Overview</b>	5
<b>Dedicated Implementation &amp; Service Model</b>	16
<b>Black Diamond by the Numbers</b>	17
<b>A Complete, Single-Source Solution</b>	18
<b>For More Information</b>	19

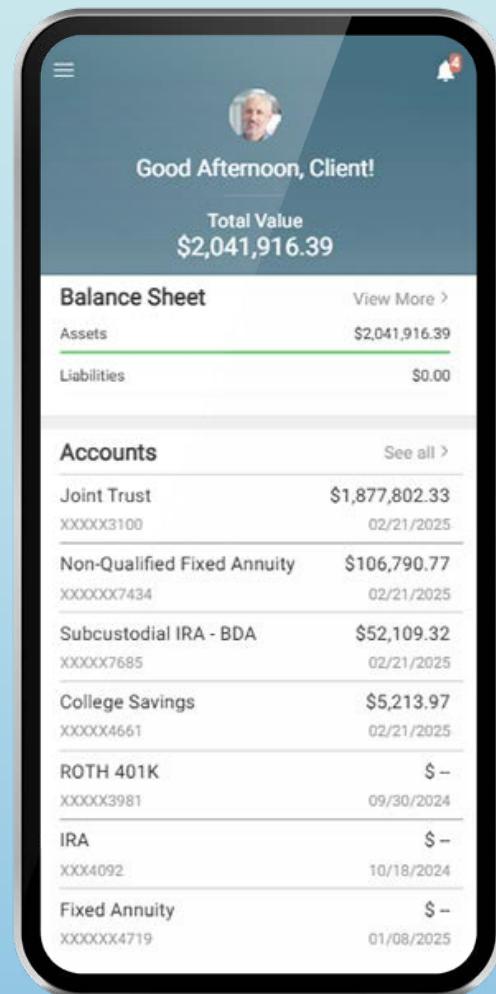


●  ●

## Discover SS&C Black Diamond<sup>®</sup> Wealth Solutions

### **Control, Transparency, and Engagement – All in One Place**

In an era of compressed margins and fierce advisor competition, successful Independent Broker-Dealers (IBD) stand out by leveraging technology that attracts top talent and scales compliance without compromise.



## Built to Help IBDs Overcome Today's Challenges

Grow your client base and draw top advisors with technology designed for broker-dealers. Black Diamond combines cloud-native flexibility, continuous innovation, and built-in compliance – available anywhere, at any time.

### Advisor Tools

Attract advisors with modern client engagement tools that align with your preapproved standards.

### Clear Oversight & Actionable Insights

Make supervision effortless with automated workflows, user controls, standardized reporting, and real-time analytics.

### Compliance without Complexity

Ensure robust, adaptable, and automated daily surveillance of advisors, client accounts, and transactions.

### True Partnership

Benefit from proactive support and a dedicated service team that enhances advisor experience and scales operations.

## Key Capabilities Overview

Explore specifics for some of the core features broker-dealers value most.



### Data Aggregation & Accounting



### Portfolio Management & Reporting



### Billing & Revenue Management



### Client Experience & Communications



### Trading & Rebalancing



### Annuity & Insurance Marketplace (AIM)



### Business Intelligence



### Client Relationship Management (CRM)



### Compliance



### Integrations



## Data Aggregation & Accounting

Each day, Black Diamond automatically aggregates and reconciles account-level position and transaction data from hundreds of sources – including more than 1,000 direct data feeds. Data is reconciled at the asset level and enriched with current prices, indexes, and ratings for comprehensive analysis.

This automated data management ensures your advisors start each day with clean, accurate information, allowing them to focus on client relationships rather than data discrepancies. No matter which custodian(s) you work with, Black Diamond delivers the reliable data foundation your firm needs.

### A selection of interfaces includes:

Deutsche Bank 

HSBC 

 STATE STREET

 UBS

Goldman Sachs Custody Solutions

 BNY

 TIAA

 MERRILL A BANK OF AMERICA COMPANY

 CREDIT SUISSE

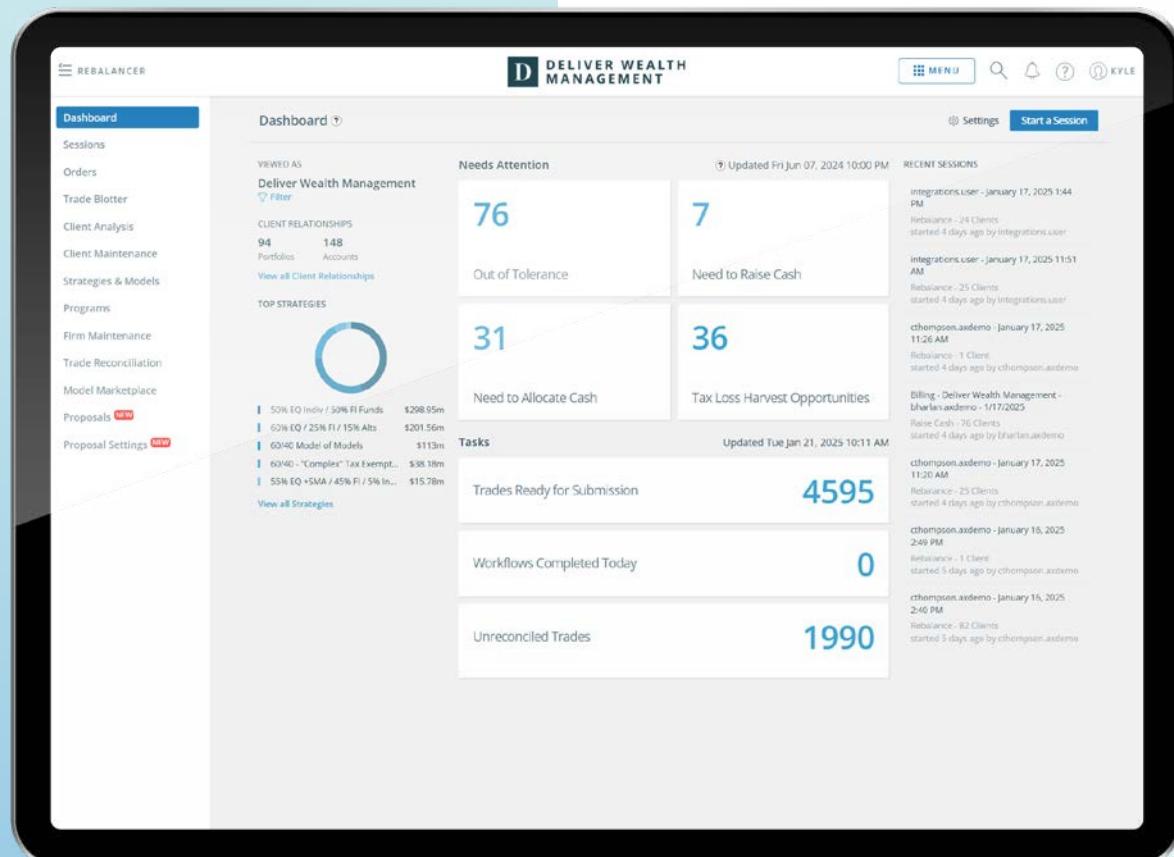
JPMORGAN CHASE & CO.

 charles SCHWAB

 LPL Financial

**RAYMOND JAMES**

**Fidelity**



The screenshot displays the Deliver Wealth Management dashboard. On the left, a sidebar menu includes 'REBALANCER' (Dashboard, Sessions, Orders, Trade Blotter, Client Analysis, Client Maintenance, Strategies & Models, Programs, Firm Maintenance, Trade Reconciliation, Model Marketplace, Proposals, and Proposal Settings). The main dashboard features a 'Needs Attention' section with four cards: 'Out of Tolerance' (76), 'Need to Raise Cash' (7), 'Need to Allocate Cash' (31), and 'Tax Loss Harvest Opportunities' (36). Below this is a 'Tasks' section with 'Trades Ready for Submission' (4595) and 'Workflows Completed Today' (0). At the bottom is an 'Unreconciled Trades' section (1990). The sidebar also lists 'Viewed As' (Deliver Wealth Management) and 'Client Relationships' (94 Portfolios, 148 Accounts). A 'TOP STRATEGIES' chart shows five models with their names and values: 50% EQ Index / 50% FI Funds (\$298.95m), 60% EQ / 25% FI / 15% Alts (\$201.56m), 60/40 Model of Models (\$113m), 60/40 - "Complex" Tax Exempt... (\$38.98m), and 55% EQ +5VA / 45% FI / 5% In... (\$15.78m). A 'RECENT SESSIONS' list on the right shows various client interactions.

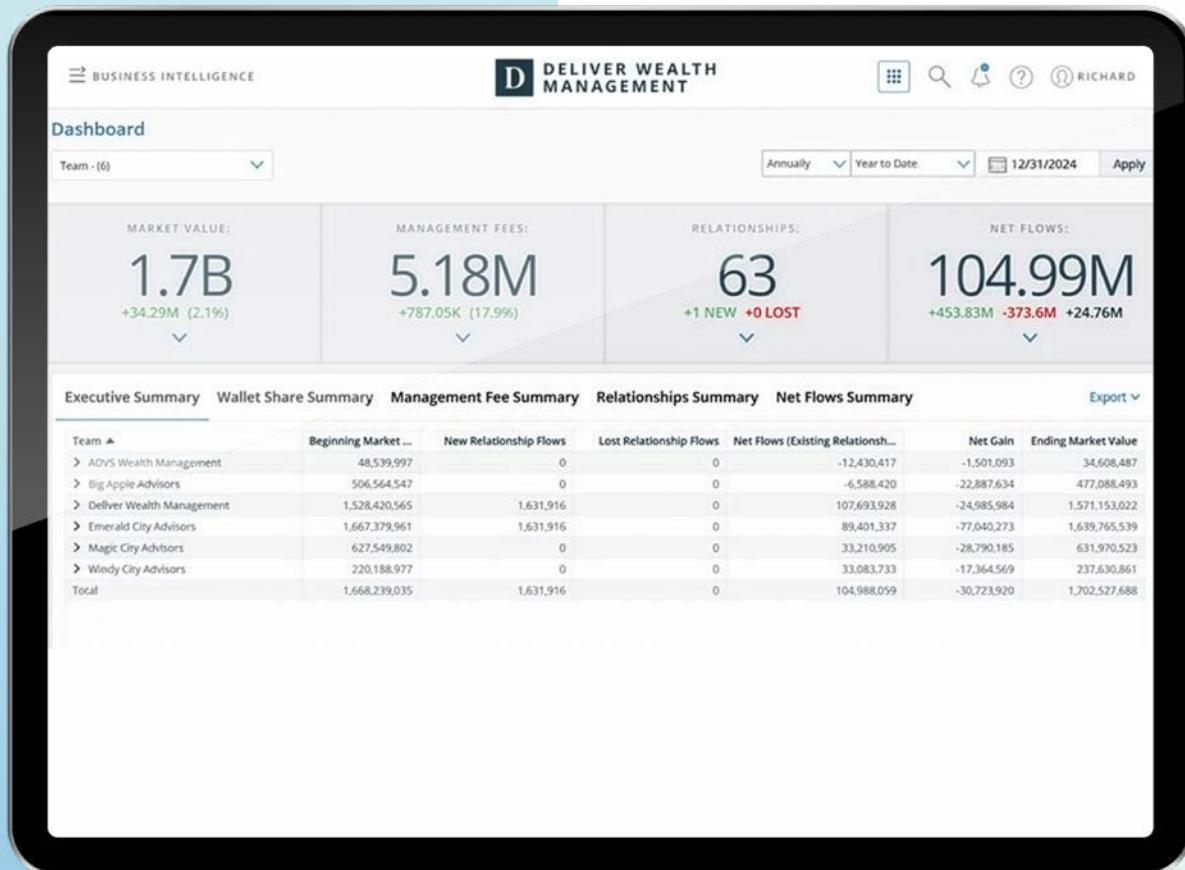
## Billing & Revenue Management

Empower your advisors to structure fees transparently while maintaining firm-wide consistency. Extensive configuration settings and built-in workflows ensure standardized billing processes across your network, eliminating errors and the need for multiple billing runs.



## Trading & Rebalancing

Enable your advisors to monitor, rebalance, and execute trades at enterprise scale. Robust modeling, proactive alerts, straight-through trade processing, and tax-efficient capabilities keep complex portfolios aligned with client goals.

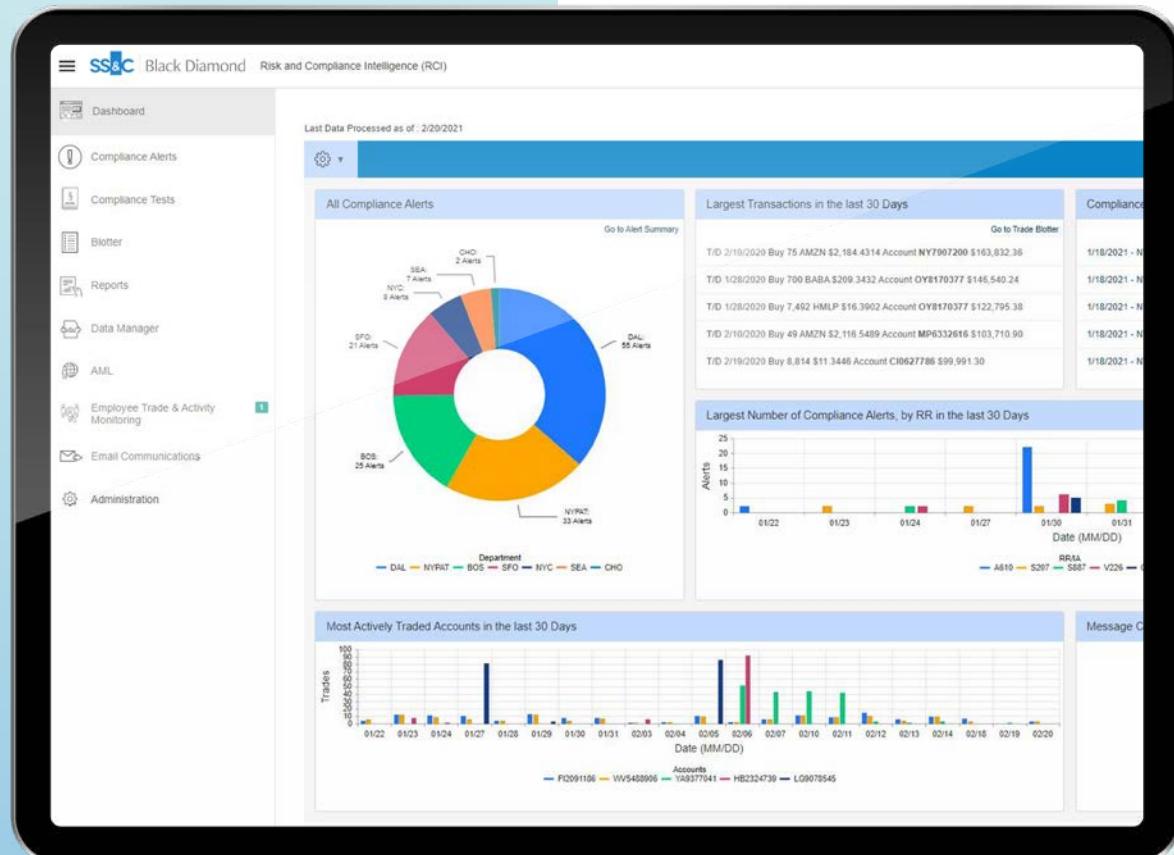


Team ▾	Beginning Market ...	New Relationship Flows	Lost Relationship Flows	Net Flows (Existing Relationship...)	Net Gain	Ending Market Value
➤ AOVs Wealth Management	48,539,997	0	0	-12,430,417	-1,501,093	34,608,487
➤ Big Apple Advisors	506,564,547	0	0	-6,588,420	-22,887,634	477,088,493
➤ Deliver Wealth Management	1,528,420,565	1,631,916	0	107,693,928	-24,985,984	1,571,153,022
➤ Emerald City Advisors	1,667,379,961	1,631,916	0	89,401,337	-77,040,273	1,639,765,539
➤ Magic City Advisors	627,549,802	0	0	33,210,905	-28,790,185	631,970,523
➤ Windy City Advisors	220,188,977	0	0	33,083,733	-17,364,569	237,630,861
Total	1,668,239,035	1,631,916	0	104,988,059	-30,723,920	1,702,527,688



## Business Intelligence & Research

Monitor your business's health, uncover trends, and gain deeper visibility into advisor performance and client relationships. With granular permission controls, compliance-ready formats, automated reporting, and more, you get a 360-degree view of your firm, making oversight more efficient and actionable. In addition, access unparalleled data and analytics from Morningstar's Direct Advisory Suite to confidently deliver personalized advice and drive investor success.

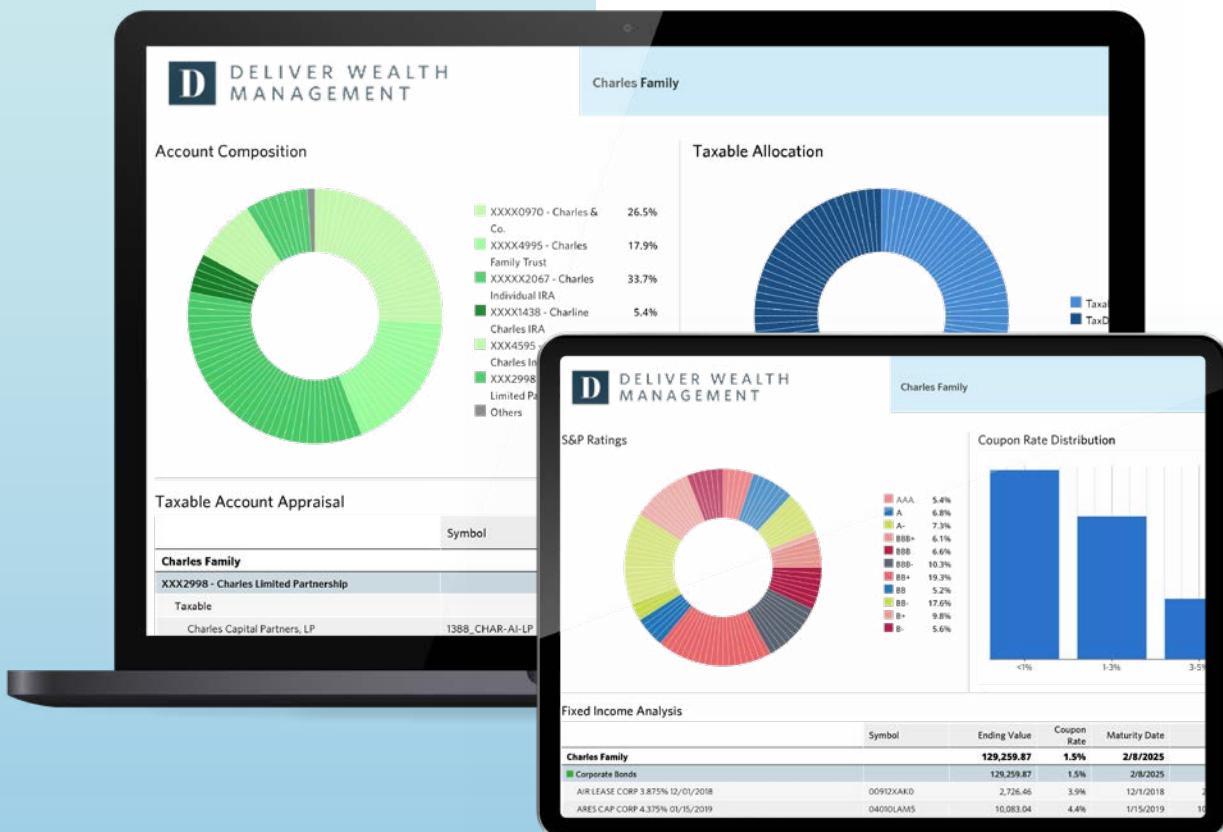


## Compliance

Gain consistent, customizable, and configurable surveillance of advisors, client accounts, and transactions every day. Your compliance team enjoys immediate access to blotters and customized compliance tests as Black Diamond automatically captures all daily data—transactions, orders, account activity, and holdings—through secure transmission.

The modular design means you choose only the features your firm needs for a clean, focused experience. Each module is designed to address specific regulatory requirements, delivering comprehensive oversight without unnecessary complexity.

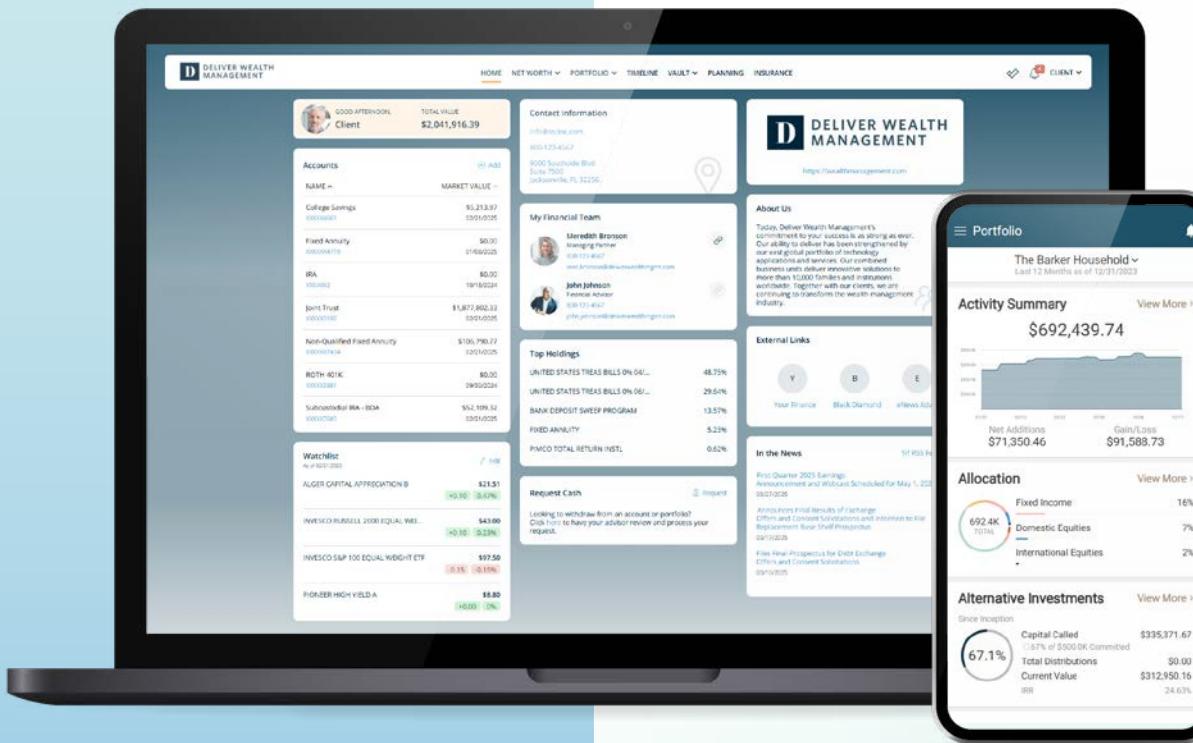
- Digital Message Surveillance
- Employee Trade & Activity Monitoring
- Advisor or Registered Representative Supervisory
- Senior & Vulnerable Investor Surveillance
- Investment Suitability
- Anti-Money Laundering & Transaction Monitoring
- Market Manipulation Surveillance



## Portfolio Management & Reporting

Provide your advisors with a powerful command center that transforms how they manage client relationships. Dynamic, configurable metric cards provide instant insights into portfolios and opportunities, helping advisors be more proactive and strategic.

When it's time to showcase results, polished, professional reports can be generated using intuitive drag-and-drop tools or firm-branded templates – which can be seamlessly delivered through their client's portal.



## Client Experience & Communications

Provide your advisor network a competitive edge through white-labeled client portals. Advisors can track communications, showcase dynamic portfolio metrics, share documents securely, display aggregated outside accounts, generate balance sheets, and more. This delivers an elevated client experiences across your entire enterprise.

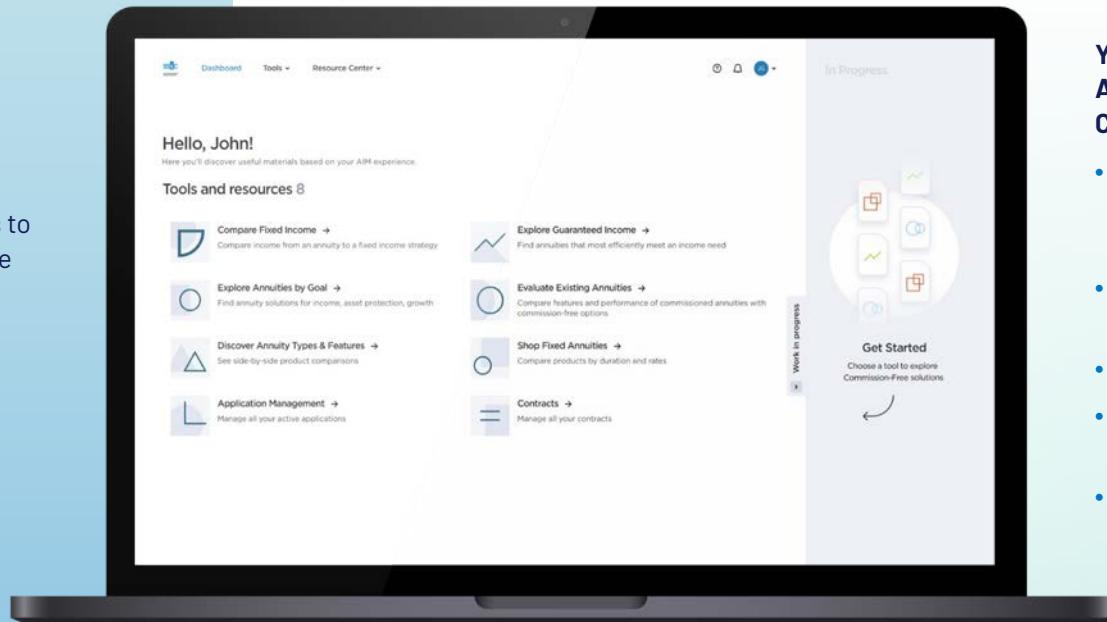




## Annuities & Insurance Marketplace (AIM)

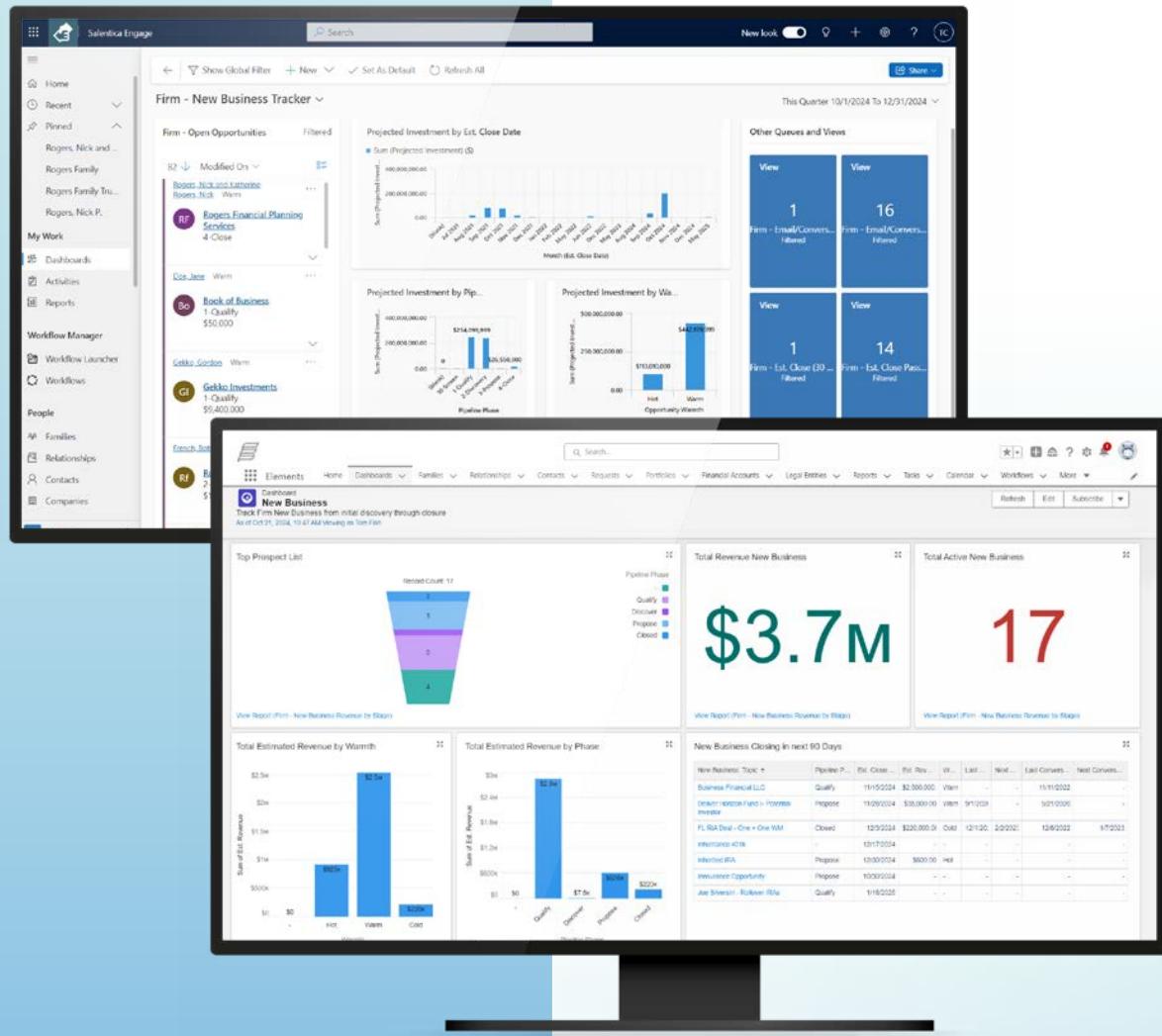
High commissions, complex products, and limited technology have traditionally prevented advisors from incorporating insurance into financial plans. Black Diamond eliminates these barriers, enabling your firm to offer commission-free, value-driven products that deliver better client outcomes at lower cost.

Offered in partnership with DPL Financial Partners, AIM provides your advisor network with direct access to fiduciary-friendly insurance and annuities.



### Your Advisors Gain Immediate Access to AIM at No Additional Cost, Empowering Them to:

- Repurpose legacy annuities to improve client outcomes in the financial plan
- Bring held away assets under your fiduciary management
- Mitigate risk in the portfolio
- Deliver guaranteed lifetime income
- And much more



The top screenshot displays the 'Firm - New Business Tracker' dashboard. It features a sidebar with navigation links like Home, Recent, Pinned, My Work, Dashboards, Activities, Reports, Workflow Manager, Workflow Launcher, Workflows, and People. The main area shows three bar charts: 'Projected Investment by Est. Close Date', 'Projected Investment by Pipeline Phase', and 'Projected Investment by Warmness'. To the right, there are four cards for 'Other Queues and Views': 'Firm - Email/Convers... Filtered' (1 item), 'Firm - Email/Convers... Filtered' (16 items), 'Firm - Est. Close (39...) Filtered' (1 item), and 'Firm - Est. Close (39...) Filtered' (14 items).

The bottom screenshot shows a 'New Business' dashboard. It includes a funnel chart for 'Top Prospect List', a large '\$3.7M' and '17' for 'Total Revenue New Business' and 'Total Active New Business' respectively, and a table titled 'New Business Closing in next 90 Days' with columns for 'New Business Topic', 'Pipeline Phase', 'Est. Close Date', 'Est. Rev.', 'Value', 'Last Update', 'Next Convert.', and 'Next Conversion'.



## Client Relationship Management (CRM)

Employ a CRM solution designed specifically for the needs of wealth management. With a Black Diamond CRM, you gain powerful features out of the box with the flexibility to configure for your firm's unique needs. These capabilities help your entire advisor network track efficiency, automate outreach, and deliver superior client service.

### Benefits Include:

- Seamless integration with portfolio management and reporting
- Automated workflows that save time
- Real-time client insights and AUM tracking
- Compliance tools that simplify record-keeping
- And much more

## Platform Partners



## Integrations

Today's top advisors won't compromise on their technology. They expect their entire tech stack to work together. Black Diamond delivers this connected experience while giving you the oversight and consistency your broker-dealer requires.

**80+ Pre-Built Integrations  
Across Categories Like:**

- Financial Planning
- Portfolio Analytics
- CRM Systems
- Managed Accounts
- Document Management

**Integration Benefits That Matter:**

- Single sign-on removes speedbumps between platforms
- Connected workflows eliminate double entry
- Embedded content keeps advisors on one platform
- Automated data synchronization ensures accuracy

Plus, our robust API opens endless possibilities. From automating unique workflows to building white-labeled tools that set your firm apart.



## Integrations (continued)

Direct feeds from major custodians plus more than 1,000 direct data feeds power Black Diamond daily. Custodial-specific integrations include:

- Cost basis synchronization
- Straight-through trade processing
- Synced statement and tax document imports
- Digital account opening

This comprehensive connectivity establishes Black Diamond as a reliable data hub for your technology ecosystem, delivering consistent and accurate information to every connected platform.

### A Selection of ACD Interfaces Includes:

Deutsche Bank 

HSBC 

 STATE STREET

 UBS

 **Goldman Sachs** Custody Solutions

 BNY

 TIAA

 MERRILL  
A BANK OF AMERICA COMPANY

 CREDIT SUISSE

 JPMORGAN CHASE & CO.

 charles  
SCHWAB

 LPL Financial

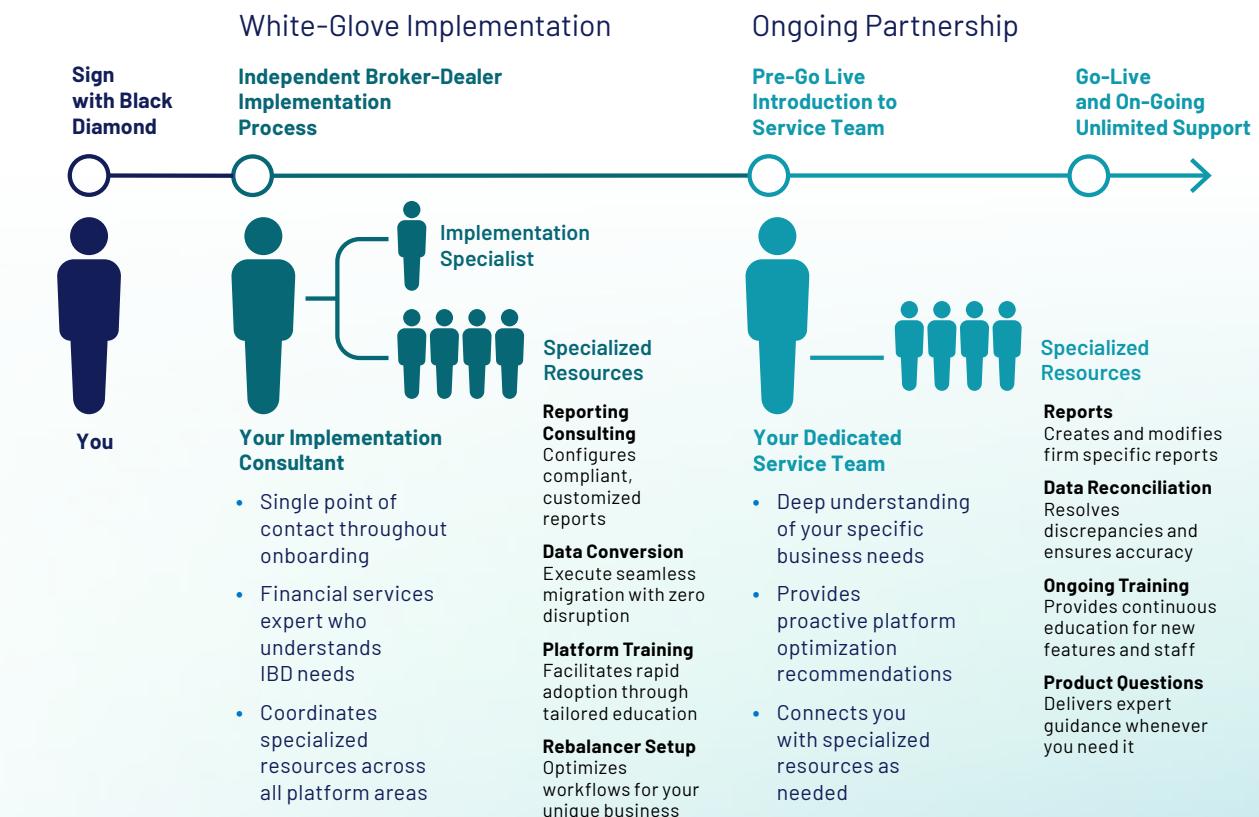
 RAYMOND JAMES

 Fidelity

• • •

We ensure maximum platform adoption through an industry-unique service model designed specifically for IBDs. After onboarding, you'll experience a smooth transition into long-term support, with continuity and expert guidance every step of the way.

## Expert Guidance from Day One to Every Day After



WMIndustry  
Awards

2025: All-In-One Platform

WealthTechAmericas  
AWARDS

2025: Best Client/Consolidated Reporting

2024: Best Client/Consolidated Reporting

2023: Best Data Management &amp; Analysis

FamilyWealthReport  
AWARDS

2025: Consolidated Reporting

2024: Portfolio Management

2023: Compliance

Aite  
AITE MATRIX2023: Best-in-Class RIA Portfolio  
Management and Reporting Systems

## The Cornerstone of a Successful Business

These statistics help tell our story – the firms that trust us, the assets we help manage, the connections we maintain, and the team dedicated to your ongoing success.

**3,000+**firms using  
Black Diamond**\$3.6T+**in assets under  
management**1,000+**

direct data sources

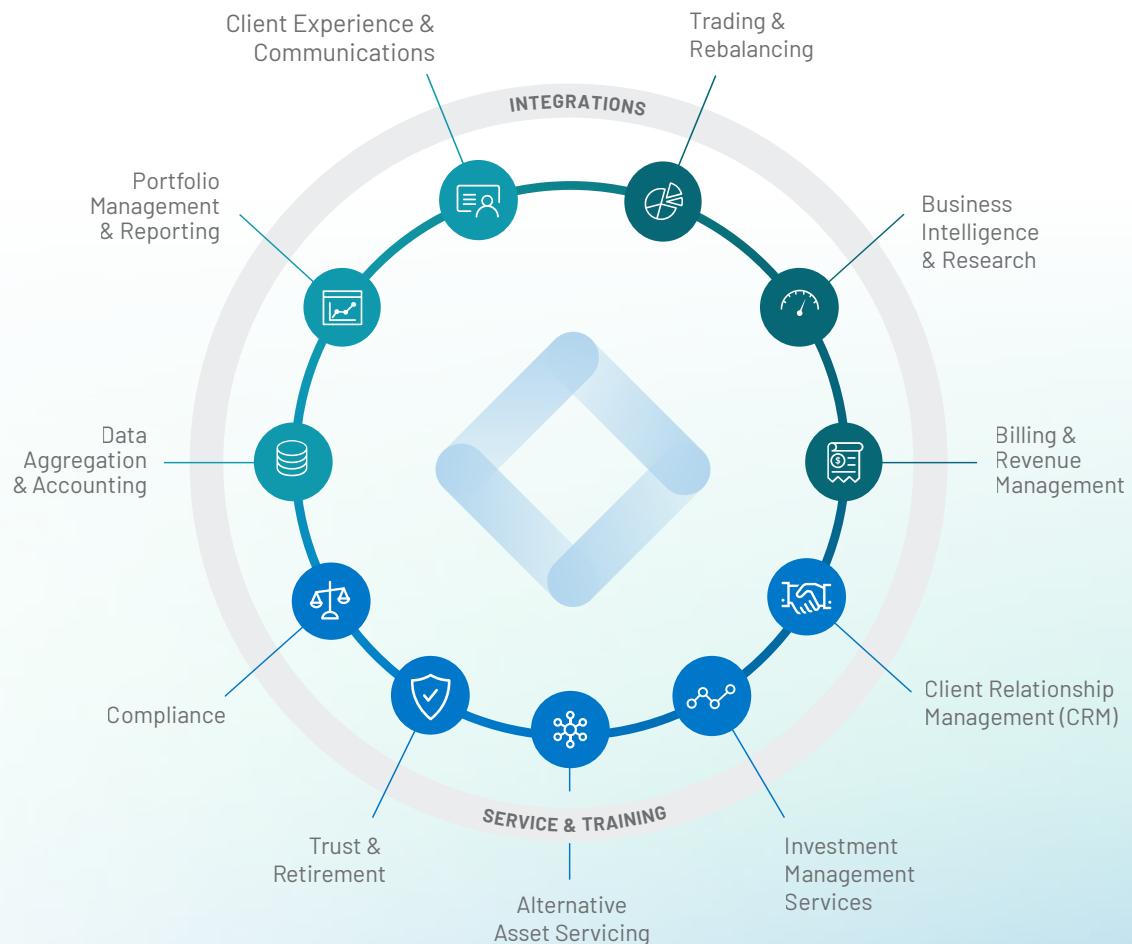
**400+**service team  
members**8,000+**compliance related  
user roles**\$15B+**invested in research  
& development by  
SS&C since 2012

Data as of July 2025

Critical Functionality to Support Your Unique Needs

- Comprehensive Portfolio Management
- Asset Level Data Aggregation & Accounting
- Alternative Data Feeds
- Extensive Compliance Oversight
- Next-Generation Trading & Rebalancing
- Customizable Reporting
- Intuitive Dashboards
- Immersive Client Portal
- Turnkey Investment Management
- Interactive CRM Capabilities
- And Much More

Where Every Corner of Your Firm Connects





## For More Information

To learn how SS&C Black Diamond® Wealth Solutions can support your business, request your personalized demo, call 1-800-727-0605, or email [info@sscblackdiamond.com](mailto:info@sscblackdiamond.com).

[sscblackdiamond.com](http://sscblackdiamond.com)