

**BLACK DIAMOND ANNUITY & INSURANCE MARKETPLACE** 

# Breakaway Accelerator Program

# A win for your practice, a win for your clients.

Are you making a move to independence as an RIA? Don't leave your book of annuity assets behind. With the Black Diamond Annuity & Insurance Marketplace, you can access resources that enable you to retain control of these assets and your client's experience as you break free from your former broker-dealer.

### How it Works

- AIM Consultant analyzes your clients' current annuities and identifies opportunities for improvement through an exchange to a fee-based annuity, if suitable.
- For accounts not eligible for an exchange, SS&C's insurance partner, DPL Financial Partners, is named the Agent of Record so that you can retain control of the client experience.
- As the advisor, you are paid an advisory fee for ongoing management and investment advisory services.
- 4. As policies come out of surrender, your AIM Consultant helps you transfer these assets to a suitable advisory annuity to help improve the portfolio and financial plan.

The AIM Breakaway Accelerator Program delivers numerous benefits for you and your clients.

#### **Benefits for You:**

**Independence.** Complete your transition to a 100% fee-based model without leaving assets behind—no more orphaned accounts at your former broker-dealer.

**Simplicity.** Make a seamless transition away from your broker-dealer relationship, including fees and FINRA registration.

**Value.** Retain and protect client relationships while developing your fee-based AUM with current accounts.

#### **Benefits for Your Clients:**

**Experience.** Clients retain your fiduciary management of their annuity assets without the risk of a brokerdealer soliciting them.

**Opportunity.** As their legacy annuities mature, your clients can access modern, low-cost solutions that deliver greater value and performance potential.

## For more information

To get started, contact an AIM Consultant by calling 1-888-680-0830 or emailing aim@dplfp.com.

sscblackdiamond.com